

BOARD OF TRUSTEES  
Gary Wall, Supervisor  
Kim Markee, Clerk  
Steven Thomas, Treasurer  
Anthony M. Bartolotta, Trustee  
Marie E. Hauswirth, Trustee  
Janet Matsura, Trustee  
Mark Monohon, Trustee



Gary Wall  
Township Supervisor

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## MEMO

**To: The Honorable Waterford Township Board**  
**From: Gary Wall, Supervisor** *GW*  
**Date: November 21, 2022**  
**Re: Board of Review – Reappointments & Appointment**

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I respectfully request the following appointments to the Board of Review for two-year terms through December 31, 2024:

Reappoint members Carolyn Leonard, Sandy Pulk, Charles Turnow  
Reappoint alternate member Ron Guiseppa  
Appoint Terrance Tamm to serve as an additional alternate member

Ms. Leonard, Ms. Pulk, and Mr. Tunrow have served previous terms as Board of Review members. Their qualifications and experience have been a true asset to the duties carried out by the Board of Review members and I recommend their reappointments to continue serving in this capacity.

Mr. Guiseppa has also served on the Board or Review for multiple terms, and would like to continue to offer his services as an alternate Board member if and when needed. Based on his experience in this role, I recommend his reappointment as well.

Mr. Tamm recently submitted an application to serve on the Board of Review. He has experience as a realtor and says he'd like to serve on the Board of Review to utilize his skills and knowledge to help Waterford Township and its residents with property tax matters. I request your approval of Mr. Tamm's appointment as an alternate member.

The Township's Board of Review meets to review property assessments, hear assessment appeals, and make any needed corrections to the assessment roll. In addition, they may meet to be advised on assessments, assessment appeals and to sign documents, certificates, affidavits, etc. The Board is also responsible, at its July and December sessions, to hear local appeals on approvals and denials of homestead exemption issues. The Board members participate in at least one training session each year.

Thank you for your consideration.

**With us there are no boundaries**

# Terrence A. Tamm

Waterford, Michigan 48328

## Objective:

To obtain a challenging position utilizing my ability to stimulate and motivate a team to perform the task at hand and significantly contributes to my employer by increasing sales volume and profit.

## Experience:

### Vesco Oil Corporation – Southfield, Michigan – Driver, 2016 – Present

Personal driver for the Epstein family on the weekends.

### T. A. Tamm Realty & Mountain Realty, Waterford, Michigan – Real Estate Broker, 2010 - Present

Owner and Broker of T. A. Tamm Realty and Associate Broker for Mountain Realty (2015). Prepare and negotiate purchase agreements. Negotiate final sales price and date of possession; secure most appropriate lending institution for buyers. Correspond with real estate attorneys, property inspectors, appraisers and title companies devising contracts for consummation of sale. Evaluate home prices for sellers and buyers. Make recommendations by evaluating market trends to determine a competitive asking price. Develop copy and photograph homes for major advertising publications. Create Internet marketing to capture buyers and sellers.

### The Home Depot, Orion Twp., Michigan – Inventory Specialist, 2005-2014

Pack out and down stock freight using elective pallet jack, hi-lo, reach truck and order picker. Also working as inventory specialist.

### Century 21 Hallmark West & Century 21 Town & Country, Clarkston, Michigan – Real Estate Agent, 1996-2010

Prepare and negotiate purchase agreements. Negotiate final sales price and date of possession; secure most appropriate lending institution for buyers. Correspond with real estate attorneys, property inspectors, appraisers and title companies devising contracts for consummation of sale. Evaluate home prices for sellers and buyers. Make recommendations by evaluating market trends to determine a competitive asking price. Develop copy and photograph homes for major advertising publications. Create Internet marketing to capture buyers and sellers.

### National Land Title Insurance Company, Cleveland, Ohio - Account Executive, 1987-1992

Marketing and recruiting of company agents. Management and allocation of company inventory and supplies. In charge of revising and printing company policies and forms according to the regulations of each state that the company is licensed in.

### Superior Printing Ink Co. Inc., Valley View, Ohio - Account Executive, 1992-1995

### B.A.S.F. Inmont Printing Inks, Strongsville, Ohio - Account Executive, 1980-1987

Sold offset printing ink and flexographic printing inks to Ohio printing market. Worked with customers on special color matches and product compatibility with different types of substrates. Set up and ran preliminary tests on customer equipment.

**Education/ Training:**

Ferris State University - Bachelor of Science – Printing Management (2007) and Associate in Applied Science, Printing and Digital Graphic Imaging Technology (1976-1979)  
Oakland Community College (2007)  
Brokers License (2002) - 60 additional education hours  
GRI 1, 6 hours Annual Continuing Education, (1996-present)  
Broker and Ethics Training  
Floyd Wickman Sweathogs and Starmakers

**Special awards/recognition:**

Real Estate:

Top Producer in Sales  
Masters Award Winner  
Agent Quality Service Award Winner