

## Medical Marijuana Facility Licensing

### 1. Product Sales

| Sales by Product Type          |                  |                   |                        |
|--------------------------------|------------------|-------------------|------------------------|
| June 1 – June 30               |                  |                   |                        |
| Product Type                   | Pounds Sold      | Fluid Ounces Sold | Total Sales            |
| Flower                         | 5,621.21         | 0                 | \$10,099,905.04        |
| Shake/Trim                     | 611.78           | 0                 | \$1,078,532.94         |
| Concentrate                    | 200.17           | 0                 | \$1,542,258.34         |
| Inhalable Compound Concentrate | 52.12            | 0                 | \$416,391.96           |
| Vape Cartridge                 | 671.02           | 0                 | \$5,393,873.35         |
| Kief                           | 1.21             | 0                 | \$4,193.37             |
| Infused-Edible                 | 27,685.95        | 0                 | \$2,699,920.02         |
| Infused Non-Edible Solid       | 313.73           | 0                 | \$107,974.93           |
| Infused Liquid                 | 0                | 11,157.82         | \$141,495.49           |
| Infused Non-Edible Liquid      | 0                | 476.23            | \$5,737.48             |
| <b>June Total</b>              | <b>35,157.19</b> | <b>11,634.05</b>  | <b>\$21,490,282.92</b> |

| Additional Sales Information      |                    |
|-----------------------------------|--------------------|
| June 1 - June 30                  |                    |
| Category                          | Amount             |
| Sales To Date (as of Jun 30)      | \$1,423,363,179.34 |
| Sales Deliveries                  | \$906,621.34       |
| Average Retail Flower Price (oz.) | \$112.30           |

### 2. Plants

| Plants        |         |
|---------------|---------|
| Active Plants |         |
| As of June 30 |         |
| Plant State   | Number  |
| Immature      | 121,775 |
| Vegetative    | 179,854 |
| Flowering     | 116,307 |

| Destroyed & Harvested Plants |        |
|------------------------------|--------|
| June 1 - June 30             |        |
| Plant State                  | Number |
| Immature - Destroyed         | 30,907 |
| Vegetative - Destroyed       | 23,239 |
| Flowering - Destroyed        | 4,389  |
| Plants Harvested             | 49,689 |

### 3. Packages and Inventory

| Packages         |         |
|------------------|---------|
| As of June 30    |         |
| Package State    | Number  |
| Active           | 480,265 |
| On Hold          | 1,274   |
| In Transit       | 5,138   |
| June 1 - June 30 |         |
| Package State    | Number  |
| Finished         | 6,804   |

| Inventory                               |               |
|---|---------------|
| As of June 30                           |               |
| Category                                | Amount (lbs.) |
| Flower at Growers (Test Passed)         | 21,664.60     |
| Flower at Provisioning Centers          | 23,745.50     |
| Flower at Processors                    | 63,745.78     |
| Fresh Frozen Flower at Processors       | 52,042.52     |
| Concentrates at Processors              | 18,599.27     |
| Infused Solids at Processors            | 122,305.15    |
| Infused Liquids at Processors (Fl. Oz.) | 55,135.88     |

### 4. Transfers

| Products Shipped           |                |                      |
|----------------------------|----------------|----------------------|
| June 1 - June 30           |                |                      |
| License Type               | Pounds Shipped | Fluid Ounces Shipped |
| Grower Class A             | 2,828.77       | 0                    |
| Grower Class B             | 737.82         | 0                    |
| Grower Class C             | 35,076.98      | 0                    |
| Processor                  | 80,801.89      | 16,871.47            |
| Provisioning Center        | 1,223.44       | 5,619.06             |
| Safety Compliance Facility | 1.47           | 0                    |
| Secure Transporter         | 59,519.73      | 11,333.37            |

| Transfers        |        |
|------------------|--------|
| June 1 - June 30 |        |
| Transfer Type    | Number |
| Completed        | 6,063  |
| Voided           | 111    |

## 5. Initial Applications

| Initial Applications       |           |            |          |
|----------------------------|-----------|------------|----------|
| June 1 - June 30           |           |            |          |
| License Type               | Received  | Approved   | Denied   |
| Prequalification           | 21        | 25         | 0        |
| Grower Class A             | 0         | 3          | 0        |
| Grower Class B             | 1         | 0          | 0        |
| Grower Class C             | 64        | 60         | 0        |
| Processor                  | 4         | 3          | 0        |
| Provisioning Center        | 7         | 9          | 0        |
| Secure Transporter         | 0         | 0          | 0        |
| Safety Compliance Facility | 0         | 1          | 0        |
| <b>Total</b>               | <b>97</b> | <b>101</b> | <b>0</b> |

## 6. Renewal Applications

| Renewal Applications       |           |           |          |
|----------------------------|-----------|-----------|----------|
| June 1 - June 30           |           |           |          |
| License Type               | Received  | Approved  | Denied   |
| Grower Class A             | 3         | 5         | 0        |
| Grower Class B             | 0         | 0         | 0        |
| Grower Class C             | 52        | 40        | 0        |
| Processor                  | 7         | 8         | 0        |
| Provisioning Center        | 21        | 33        | 1        |
| Secure Transporter         | 1         | 2         | 0        |
| Safety Compliance Facility | 0         | 2         | 0        |
| <b>Total</b>               | <b>84</b> | <b>90</b> | <b>1</b> |

## 7. Active Licenses

| Active Licenses |          |          |           |                     |                   |                    |             |
|-----------------|----------|----------|-----------|---------------------|-------------------|--------------------|-------------|
| Grower A        | Grower B | Grower C | Processor | Provisioning Center | Safety Compliance | Secure Transporter | Total       |
| 85              | 17       | 621      | 141       | 461                 | 22                | 23                 | <b>1370</b> |

## Adult-Use Establishment Licensing

### 1. Product Sales

| Sales by Product Type          |                   |                   |                         |
|--------------------------------|-------------------|-------------------|-------------------------|
| June 1 - June 30               |                   |                   |                         |
| Product Type                   | Pounds Sold       | Fluid Ounces Sold | Total Sales             |
| Flower                         | 41,540.60         | 0                 | \$81,374,300.84         |
| Shake/Trim                     | 6,647.60          | 0                 | \$13,171,401.84         |
| Concentrate                    | 1,125.68          | 0                 | \$10,241,002.05         |
| Inhalable Compound Concentrate | 739.86            | 0                 | \$5,444,254.25          |
| Vape Cartridge                 | 3,652.10          | 0                 | \$35,365,236.75         |
| Kief                           | 2.15              | 0                 | \$11,607.87             |
| Infused-Edible                 | 179,099.35        | 357.5             | \$19,045,955.54         |
| Infused Non-Edible Solid       | 997.56            | 0                 | \$499,704.62            |
| Infused Liquid                 | 0                 | 213,478.58        | \$719,983.65            |
| Infused Non-Edible Liquid      | 0                 | 2,366.02          | \$41,078.75             |
| <b>June Total</b>              | <b>233,804.90</b> | <b>216,202.10</b> | <b>\$165,914,526.16</b> |

| Additional Sales Information      |                    |
|-----------------------------------|--------------------|
| June 1 - June 30                  |                    |
| Category                          | Amount             |
| Sales To Date (Jun 30)            | \$2,767,847,374.13 |
| Sales Deliveries                  | \$5,351,568.18     |
| Average Retail Flower Price (oz.) | \$122.43           |

### 2. Plants

| Plants              |         |
|---------------------|---------|
| Active Plants       |         |
| As of June 30, 2022 |         |
| Plant State         | Number  |
| Immature            | 448,681 |
| Vegetative          | 427,207 |
| Flowering           | 409,360 |

| Destroyed & Harvested Plants |         |
|------------------------------|---------|
| June 1 - June 30             |         |
| Plant State                  | Number  |
| Immature - Destroyed         | 116,092 |
| Vegetative - Destroyed       | 44,322  |
| Flowering - Destroyed        | 9,601   |
| Plants Harvested             | 205,559 |

### 3. Packages and Inventory

| Packages            |           |
|---------------------|-----------|
| As of June 30, 2022 |           |
| Package State       | Number    |
| Active              | 1,316,119 |
| On Hold             | 2,188     |
| In Transit          | 26,451    |
| June 1 - June 30    |           |
| Package State       | Number    |
| Finished            | 43,846    |

| Inventory                               |               |
|---|---------------|
| As of June 30, 2022                     |               |
| Category                                | Amount (lbs.) |
| Flower at Growers (Test Passed)         | 63,220.95     |
| Flower at Retailers                     | 61,975.06     |
| Flower at Processors                    | 103,979.47    |
| Fresh Frozen Flower at Processors       | 95,750.86     |
| Concentrates at Processors              | 37,609.55     |
| Infused Solids at Processors            | 456,637.69    |
| Infused Liquids at Processors (Fl. Oz.) | 1,252,245.55  |

### 4. Transfers

| Shipped Products           |                |                      |
|----------------------------|----------------|----------------------|
| June 1 - June 30           |                |                      |
| License Type               | Shipped Pounds | Fluid Ounces Shipped |
| Class A Marijuana Grower   | 617.39         | 0                    |
| Class B Marijuana Grower   | 4,881.28       | 0                    |
| Class C Marijuana Grower   | 114,513.77     | 0                    |
| Excess Grower              | 6,543.15       | 0                    |
| Microbusiness              | 2.14           | 0.81                 |
| Processor                  | 327,687.82     | 365,539.52           |
| Retailer                   | 9,807.22       | 18,756.53            |
| Safety Compliance Facility | 3.48           | 0                    |
| Secure Transporter         | 378,647.54     | 345,131.54           |

| Transfers        |        |
|------------------|--------|
| June 1 - June 30 |        |
| Transfer Type    | Number |
| Completed        | 24,928 |
| Voided           | 331    |

## 7. Active Licenses

|                                      | <b>Active Licenses</b>     |
|--------------------------------------|----------------------------|
|                                      | <b>As of June 30, 2022</b> |
| Class A Marijuana Grower             | 7                          |
| Class B Marijuana Grower             | 85                         |
| Class C Marijuana Grower             | 619                        |
| Excess Grower                        | 108                        |
| Processor                            | 152                        |
| Retailer                             | 526                        |
| Class A Microbusiness                | 1                          |
| Microbusiness                        | 14                         |
| Secure Transporter                   | 24                         |
| Safety Compliance Facility           | 19                         |
| Designated Consumption Establishment | 2                          |
| Educational Research License         | 0                          |
| Marijuana Event Organizer            | 41                         |
| Temporary Marijuana Event            | 2                          |
| <b>June Total</b>                    | <b>1600</b>                |