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Steve Thomas, Treasurer
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Mark Monohon, Trustee



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DEPARTMENT OF PUBLIC WORKS
Justin Westlake
Director
Derek Diederich
Administrative Superintendent
Frank Fisher
Engineering Superintendent
Scott McGrady
DPW Superintendent
Derek Vandam
DPW Superintendent

DATE: July 5, 2022
TO: Honorable Charter Township of Waterford Board of Trustees
FROM: Frank Fisher; DPW Engineering Superintendent 
RE: Annual Cityworks Support Agreement

Waterford Township DPW currently utilizes Cityworks as our current Asset Management System (AMS). This system acts as a primary system for scheduling work and maintaining asset history for the over 80,000 features that make up the water and sewer system.

Cityworks has been the AMS used at Waterford Township DPW since 2000 and currently has over 500,000 work orders, cataloging the entire work history of the DPW since 2000 for all of the assets of the water and sewer system. This history has served as a valuable resource in determining where to focus efforts and resources to maintain the infrastructure, and is also used for planning long term capital projects and as a primary source for the required reporting to the State of Michigan on the maintenance of the water and sewer systems.

In 2002, an agreement was reached with the company that makes the Cityworks application, where Waterford would be granted a site license that allowed unlimited numbers of users of the system, and we would receive a significant discount on the annual maintenance of that product. The annual maintenance has stayed almost identical to what it was in 2001, except for additions of some additional modules and this year it includes the first increase of the base support.

Attached is a quote for annual maintenance of the Cityworks product. The annual maintenance was budgeted for in the 2022 budget. Azteca Systems (a Trimble Company) is already listed as a Single Source vendor for 2022.

Requested Board Action:

Approve the attached Quote by Azteca Systems for 2022-2023 annual maintenance in the amount of \$27,504.75 coded to account number 59044-92140

cc. Gary Wall, Township Supervisor
cc. Justin Westlake, DPW Director
cc. Jared Black, IT Director
cc. Derek Diederich, DPW Administrative Superintendent/Budget Director
cc. Derek Vandam, DPW Superintendent
cc. Scott McGrady, DPW Superintendent

With us there are no boundaries



Azteca Systems, LLC - Cityworks
 11075 S State St, Suite 24 | Sandy, UT 84070
 801-523-2751 | Fax # 801-523-3734

Quote Number Q-13189-1
 Created Date 6/6/2022

Contact Information

Contact Name:	Frank Fisher	Prepared By Name:	Jenn Miya
Customer:	Waterford (MI), Charter Township of	Prepared By Phone:	(801) 872-9528
Contact Address:	5200 Civic Center Drive Waterford, MI 48329	Prepared By Email:	jmiya@cityworks.com

Quote Lines

Product Name	Quantity	Net Unit Price
Server AMS Custom ELA	1.00	USD 27,504.75
Storeroom License	2.00	USD 0.00
Service Request API License	1.00	USD 0.00
Metrics API License	1.00	USD 0.00
Equipment Checkout License	1.00	USD 0.00
Work Order API - Basic	1.00	USD 0.00
Cityworks Analytics for AMS	1.00	USD 0.00
TOTAL:		USD 27,504.75

Notes

Year 1 Dollar Value	USD 27,504.75	Year 1 Date Range	8/1/2022 - 7/31/2023
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Maintenance Start Date: 8/1/2022 Maintenance End Date: 7/31/2023

Quote Notes:

Price has increased to reflect adjustment from the previous year. This change will take effect on your next annual renewal.

Terms and Conditions

Payment Terms
 Payment due within 30 days

IF YOUR ORGANIZATION REQUIRES A PURCHASE ORDER, PLEASE CONTACT YOUR FINANCE DEPARTMENT TO BEGIN THE APPROVAL PROCESS TO AVOID PAYMENT DELAYS.

All quotations are valid for ninety-days (90) from the date above, unless otherwise stated in this quotation form. All prices quoted are in USD, unless specifically provided otherwise, above. These prices and terms are valid only for items purchased for use and delivery for the Customers listed above.

Unless otherwise referenced, this quotation is for the Cityworks software products referenced above only. Pricing for implementation services (installation, configuration, training, etc.), or other software applications is provided separately and upon request.

The procurement, installation and administration of the Esri software or any other third-party software utilized in conjunction with Cityworks will be the responsibility of the Customer.

For "on-prem" installations, the procurement, installation and administration of the RDBMS utilized in conjunction with Cityworks will be the responsibility of the Customer. Currently, Cityworks supports Oracle and SQL Server. The procurement, installation and administration of the infrastructure (hardware and networking) utilized in conjunction with Cityworks will be the responsibility of the Customer.

This quotation and the pricing information herein is confidential and proprietary and may not be copied or released other than for the express purpose of the current system Software and Product selection and purchase. This information may not be given to outside parties or used for any other purpose without written consent from Azteca Systems, LLC or unless otherwise specifically permitted by law. If a "public access" or similar request is made, Customer, shall notify Azteca Systems, prior to any disclosure.

Software Licensing

All Azteca Systems software offered in this quotation are commercial off-the-shelf (COTS) software developed at private expense, and is subject to the terms and conditions of the signed "Cityworks Software License and Maintenance Agreement" ("Agreement") and any and all addendums or amendments thereto. A fully executed copy of the Agreement and any addendum(s) is required before delivery and installation and usage of the software is subject to the terms of the current license agreement.

The terms and conditions of the executed Cityworks Software License Agreement apply to this Quote unless otherwise specifically stated herein. Any additional or conflicting terms set forth in any purchase orders, invoices, or other standard form documents exchanged during the ordering process, other than product descriptions, quantities, pricing, and dates are void and of no effect.

Delivery method is by way of download through Azteca Systems, LLC. customer support web portal.

Taxes

Prices quoted do not include any applicable state, sales, local, or use taxes unless so stated. In preparing your budget and/or Purchase Order, please allow for any applicable taxes, including, sales, state, local or use taxes as necessary. Azteca Systems reserves the right to collect any applicable sales, use or other taxes tax assessed by or as required by law. Azteca Systems reserves the right to add any applicable tax to the invoice, unless proof with the order is shown that your organization or entity is tax exempt or if it pays any applicable tax directly.

International Customers

These items are controlled by the U.S. government and authorized for export only to the country of ultimate destination for use by the ultimate consignee or end-user(s) herein identified. They may not be resold, transferred, or otherwise disposed of, to any other country or to any person other than the authorized ultimate consignee or end-user(s), either in their original form or after being incorporated into other items, without first obtaining approval from the U.S. government or as otherwise authorized by U.S. law and regulations.

Your signature indicates your acceptance of this Quote, and that you have read and accepted the Terms and Conditions set forth above.

Accepted by:

Title

_____/_____/_____
Date